



Partners In Energy
Working Together



Partners In Energy

AN ENERGY EFFICIENCY PROGRAM
FROM BAY STATE GAS

ENERGY

Bay State Gas Company is committed to providing our commercial and industrial customers with targeted technical and financial assistance to reduce their natural gas consumption and related energy costs. Our Partners In Energy Program offers customers a streamlined, step-by-step process for identifying energy-saving opportunities and installing energy efficiency upgrades that can save you energy and money.

Bay State Gas Partners In Energy Program — Working with you to bring energy savings to your business.

Partners In Energy

Bay State Gas Company's Partners In Energy Program makes improving energy efficiency easy and cost-effective. Here's how:

- Bay State Gas conducts an initial energy evaluation — at no charge to you
- A follow-up energy analysis identifies your energy savings potential and the projected financial benefits to your business
- Bay State Gas pays up to \$100,000 towards qualified improvements
- You save energy and money!

How do I participate in the Partners In Energy Program*?

All gas customers with combined annual use that exceeds 40,000 therms — plus all larger municipal buildings, hospitals, universities, and other campus-like environments — are eligible to participate in the program.

First, Bay State Gas conducts — at no cost to you — a simple walk-through evaluation of your existing or planned facility to identify potential energy-saving opportunities. The evaluation examines existing and/or potential natural gas equipment in your facility, including:

- Space heating equipment and systems
- Water heating equipment and systems
- Gas-fired process and manufacturing equipment
- Temperature and process controls
- Heat recovery equipment and systems
- Ventilation equipment and systems
- Building shell improvements
- Other site-specific technology needs

Based on this evaluation, Bay State Gas then helps you determine the need for a more comprehensive energy analysis to identify specific energy efficiency improvements that qualify for financial incentives. The analysis also outlines the projected financial benefits of these upgrades. A licensed professional engineer of your choice performs the study; a list of engineers is available upon request. Bay State Gas shares the expense of this analysis with you, providing up to \$7,500 in matching funds.

Does Bay State Gas provide financial assistance to help me make these improvements?

Yes. Bay State Gas shares a portion of the cost to design, purchase and install qualified energy efficiency upgrades. Bay State Gas pays 50% of the qualified installed cost, up to a maximum of \$100,000 per master meter.

How do I learn more about the Partners In Energy Program or other Bay State Gas services?

Just call 800-232-0120 to speak with a Bay State Gas representative. They have expertise in all energy-related topics and can assist you with equipment selection, as well as fuel use analysis. Whatever your needs, Bay State Gas is your partner in achieving valuable energy savings for your business.

For more information or to sign up for the Partners In Energy Program, please call
800-232-0120
 Monday – Friday, 8 am to 4:30 pm



*Program terms subject to change without notice.

www.baystategas.com/business/